



Volume 3, September 2018

## The Independent NEWSLETTER

### FROM THE PRESIDENT

In my inauguration speech, I stated the best way I know to volunteer is to share what has worked for me. I will be sharing what I have found to be worthwhile and beneficial to me as an individual and small business owner. I love podcasts and suggest all of you should start with "[How to Grow Your Business and Your Free Time Simultaneously](#)." It is one of my favorite episodes, and I think you will find some repeating themes from the messages you will hear from me, throughout the year. I hope you enjoy these articles and that every member can get something out of them.

*Dave Hausch, 2018-2019 NAIIA President  
President and CEO of Hausch & Company*

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### UPCOMING EVENTS

**2018 NAIIA Mid-States Region Annual Meeting | 10/3-10/4/2018**



**2018 Eastern Region Annual Meeting  
10/17-10/19/2018**



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Upcoming NAIIA Events](#)

## SPECIAL REPORT FROM THE INAUGURAL CIAA ANNUAL MEETING



Dave Hausch brings us an in-depth report from his trip to the Canadian Independent Adjusters Association meeting in Toronto, Canada on August 28, 2018. This was CIAA's first annual Claims Innovation Conference & Exhibition for insurance industry claim leaders. Dave explains the CIAA members have many of the same challenges we have in the U.S. and look to us as a resource.

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# NEW NAIIA MEMBER BENEFIT



NAIIA announces partnership with the Society of Registered Professional Adjusters (RPA) for a national certification program to train property appraisers and umpires throughout the United States. This program is open only to NAIIA members. Successful completion of the training will result in the participants receiving the Certified Insurance Appraiser (CIA) and Certified Insurance Umpire (CIU) designations.

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## MEMBERS EARN CIA & CIU AT WESTERN REGION MEETING

**Congratulations to the following NAIIA members who are the inaugural recipients of these two certifications!** These members successfully completed the training and passed the examination at the Western Regional Meeting last week in Portland, Oregon last week.

**David LeNorman, Alaska Adjusters, Western Region RVP**  
**Michael Marsh, Midland Claims Service**  
**Curt Stradling, Schneider & Associated**  
**Steve McDonald, Tri-State Adjusting**  
**Craig Nance, Zaremba Claims Service**

The training is state-specific and will be conducted at the five regional sites across the United States as part of the regional conferences. If you are interested in obtaining the CIA or CIU designations, please contact Joel Moore, RPA, NAIIA President-Elect, Gulf Coast Claims Service (832) 706-1921 or [Joel.Moore@gulfcoastclaims.com](mailto:Joel.Moore@gulfcoastclaims.com).

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**Sheri Csom, NAIIA Executive Director**  
87 N Crooked Lake Drive, Kalamazoo, MI 49009  
877-344-0624 | [admin@naiia.com](mailto:admin@naiia.com) | [www.naiia.com](http://www.naiia.com)

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